QSC 19 | Qualys Security Conference Dubai

Security at a Crossroad

Regaining our lost visibility

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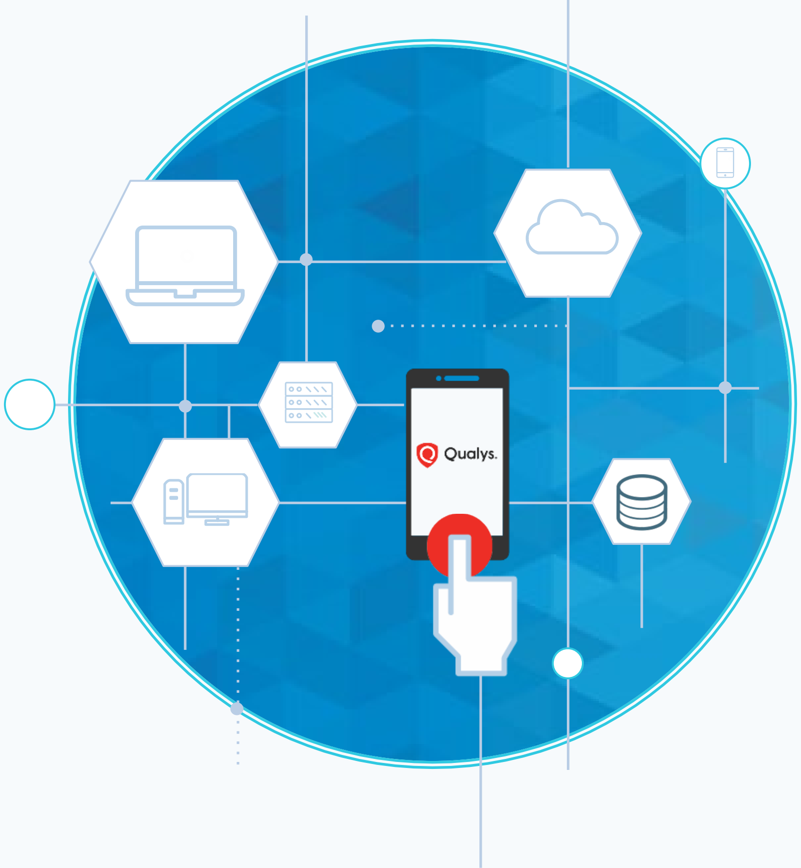
IT Transformation

Infrastructure & Application

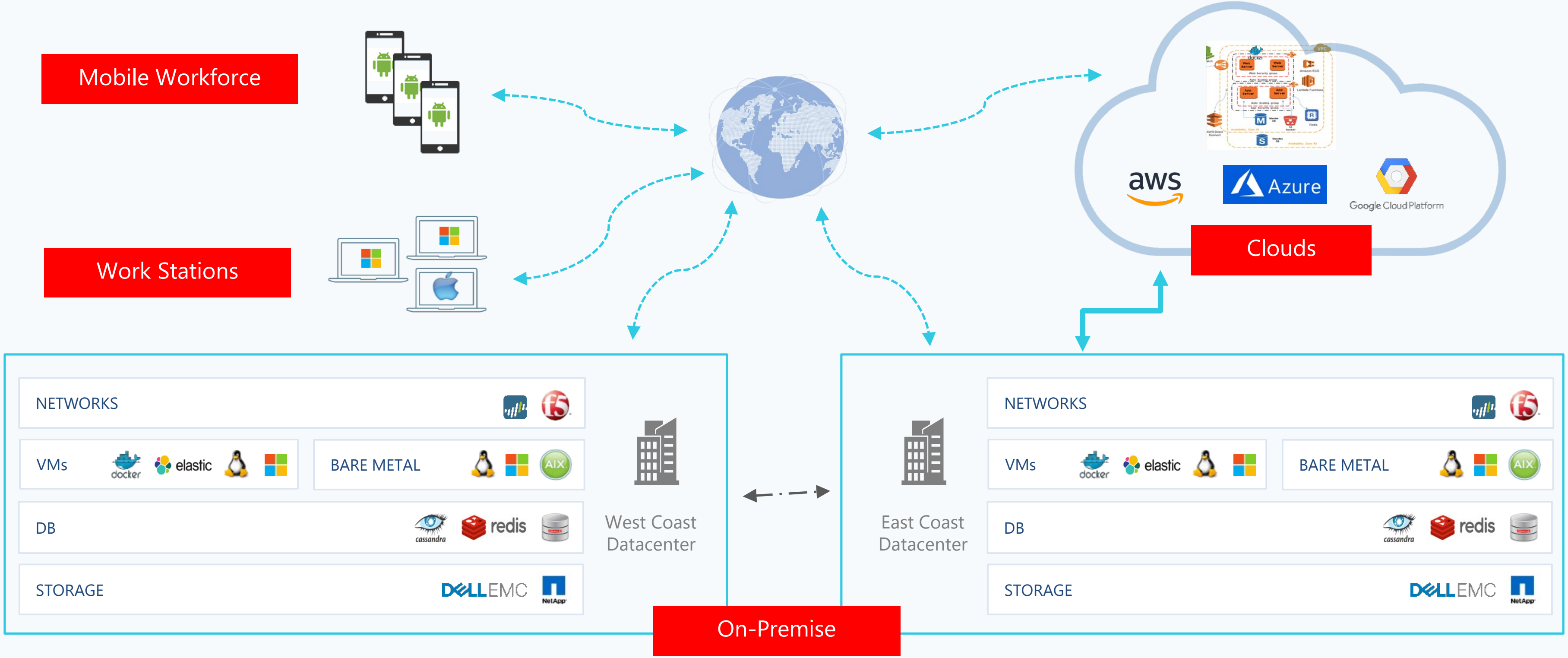
Digital Transformation

Holistic Transformation of Business to Digital

Cloud, Containers, IaaS, PaaS, OT, IIoT, IoT, Mobility, Web apps, APIs, Mobile Apps



Hybrid Cloud Overview Architecture



Mobile Workforce

Work Stations

Clouds

aws

Azure

Google Cloud Platform

West Coast Datacenter

NETWORKS

VMs docker elastic

BARE METAL

DB cassandra redis

STORAGE DELLEMC NetApp

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On-Premise

Containers

Real game changer

Hypervisor disappearing, bare metal is back

Kubernetes Infrastructure-as-code

Containers – no servers?

Container-as-a-Service AWS Fargate

AWS Lambda function-as-a-service, serverless!

Kubefed?

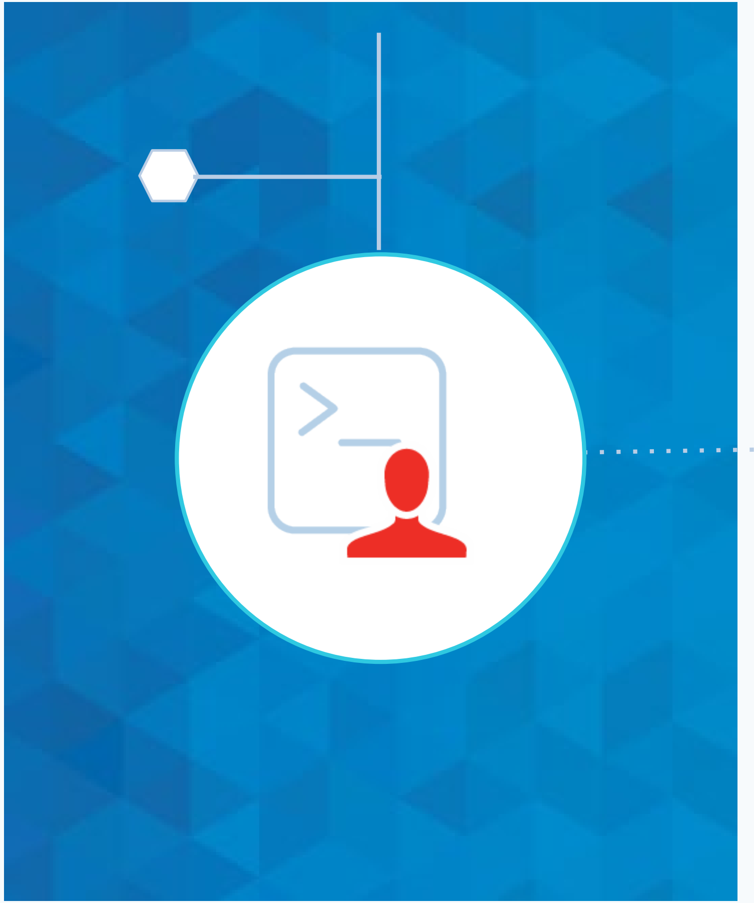
“Priceline” for Containers?

DevOps

This is real and highly contagious

Developer decides how infrastructure runs in production

Speeds up significantly how fast code goes to production



On-Prem

Shrinking Datacenter Footprint

Increasing OT & IIoT

Corp IT – more distributed & mobile

More IoT!

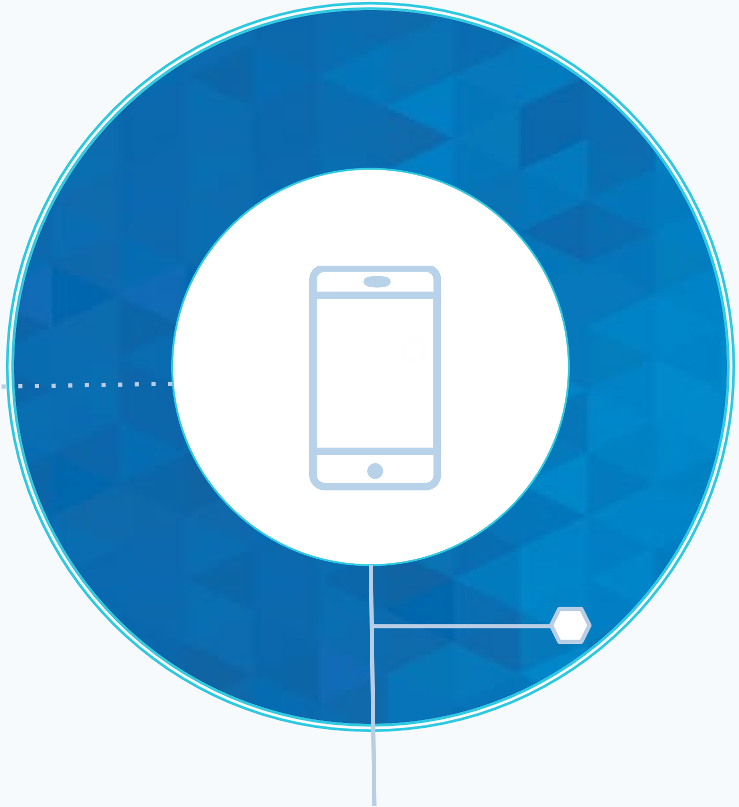
Enterprise Mobility != BYoD

Enterprise owned handheld devices

Indispensable to modern business

Running apps handling sensitive business & consumer data

Mobile!



Web Apps & APIs

Web Apps for the humans

APIs for the inhumans

Wide window into all your data

SaaS

More aaS everywhere

No infrastructure to manage

No Applications to code or manage

SaaS

Lead the charge against bloated cloud software.
hworks
fresh.
y simpl
gagement software

Security

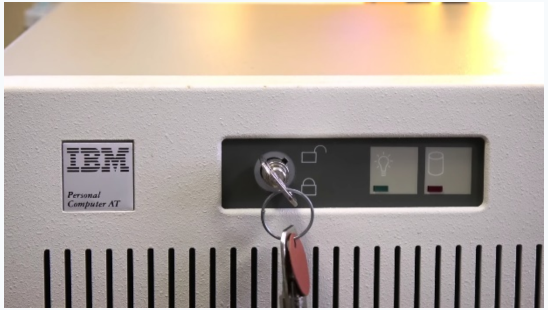
IBM PC AT

November 13, 1984

PC Magazine about IBM PC AT

"The AT provides the first real system for allowing executives to sleep at night:

A hard-to-duplicate 'tubular' key locks all but key holders out of the system"



34 years later

No magic key = No sleep at night!

Same challenges x 10

No visibility across global hybrid infrastructure

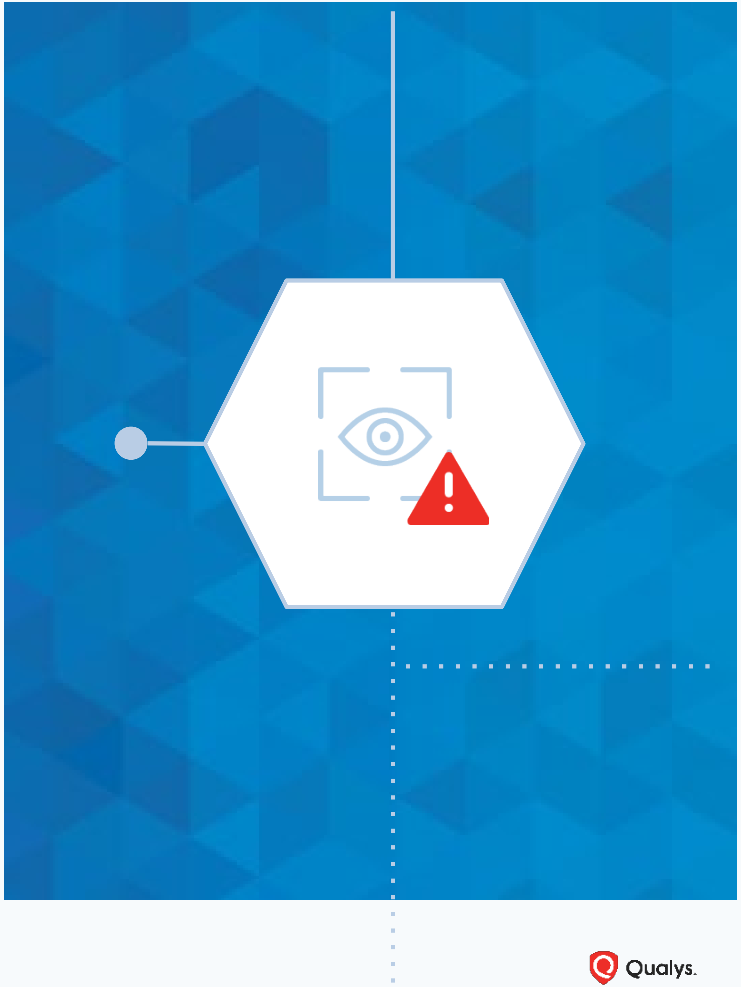
Still need to do Vulnerability & Configuration management

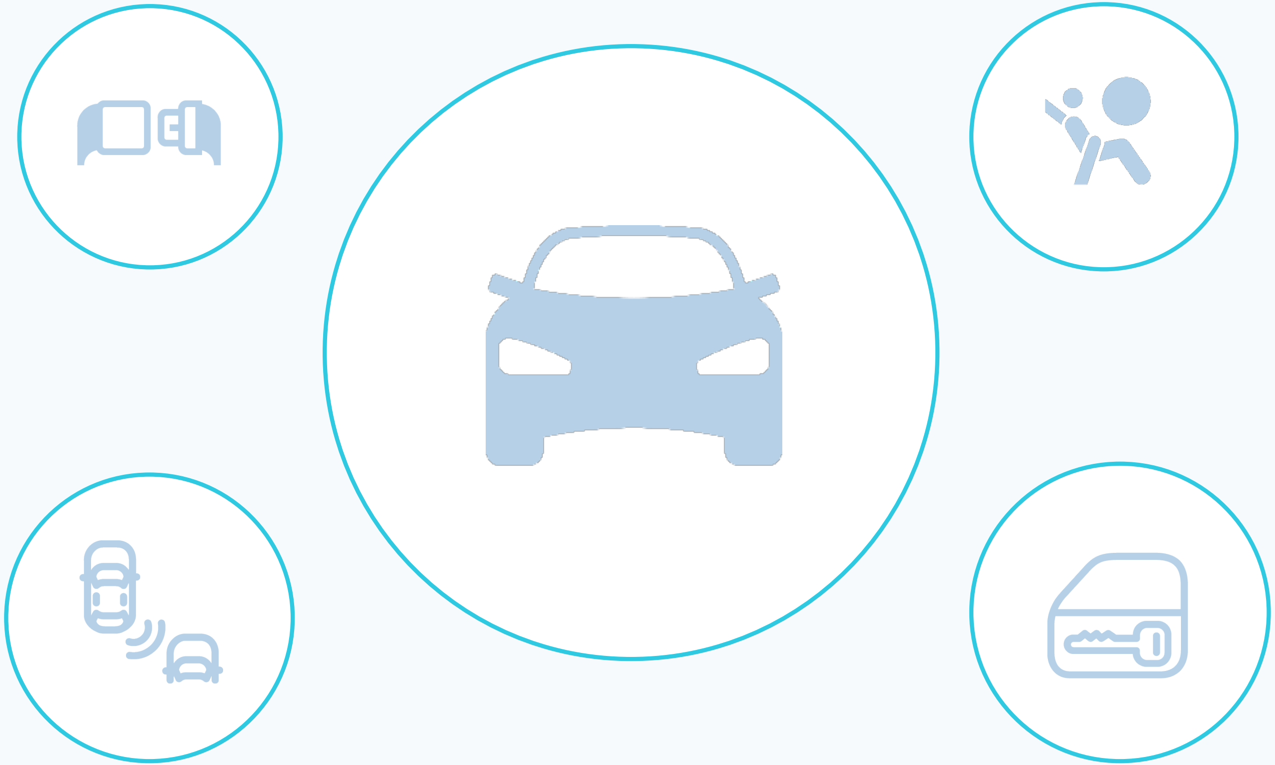
Still need to monitor integrity of systems (?)

More data incoming into “SIEM” deployments

Basically no visibility to respond

Compliance demands on new infrastructure





Future of Security

Transparent Orchestration

Built-in Automation the only real solution

Starts in DevOps

DevSecOps

Strict CI/CD pipeline controls

CI: Eliminate majority issues before prod

CD: Embed security artifacts in Image

Agile SecOps

SecOps focus on monitoring & response

Drastically reduce security solutions deployed after the fact

New generation of Security Analytics platforms – Data Lake

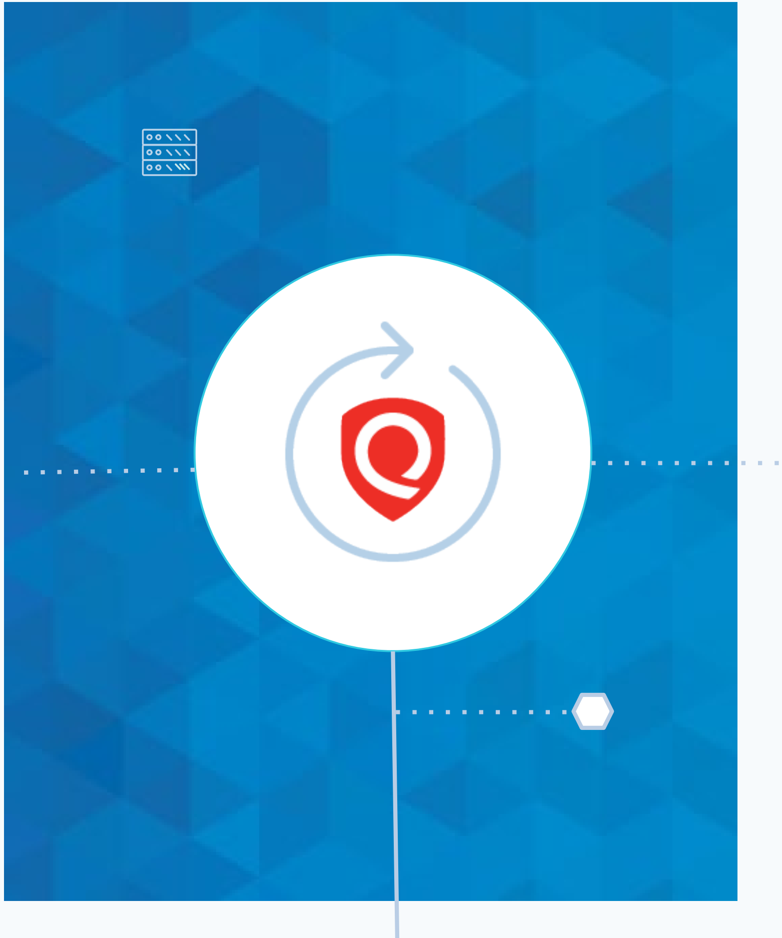
Qualys

Qualys Platform Approach

Embracing our own Digital Transformation

Massive expansion of backend for visibility – 2+ Trillion security datapoints indexed

Comprehensive coverage of sensors – scanners, agents, cloud connectors, container sensors, passive sniffers and mobile agents



Qualys Sensor Platform

Scalable, self-updating & centrally managed

Physical

Legacy data centers

Corporate infrastructure

Continuous security and compliance scanning

Virtual

Private cloud infrastructure

Virtualized Infrastructure

Continuous security and compliance scanning

Cloud/Container

Commercial IaaS & PaaS clouds

Pre-certified in market place

Fully automated with API orchestration

Continuous security and compliance scanning

Cloud Agents

Light weight, multi-platform

On premise, elastic cloud & endpoints

Real-time data collection

Continuous evaluation on platform for security and compliance

Passive

Passively sniff on network

Real-time device discovery & identification

Identification of APT network traffic

Extract malware files from network for analysis

API

Integration with Threat Intel feeds

CMDB Integration

Log connectors

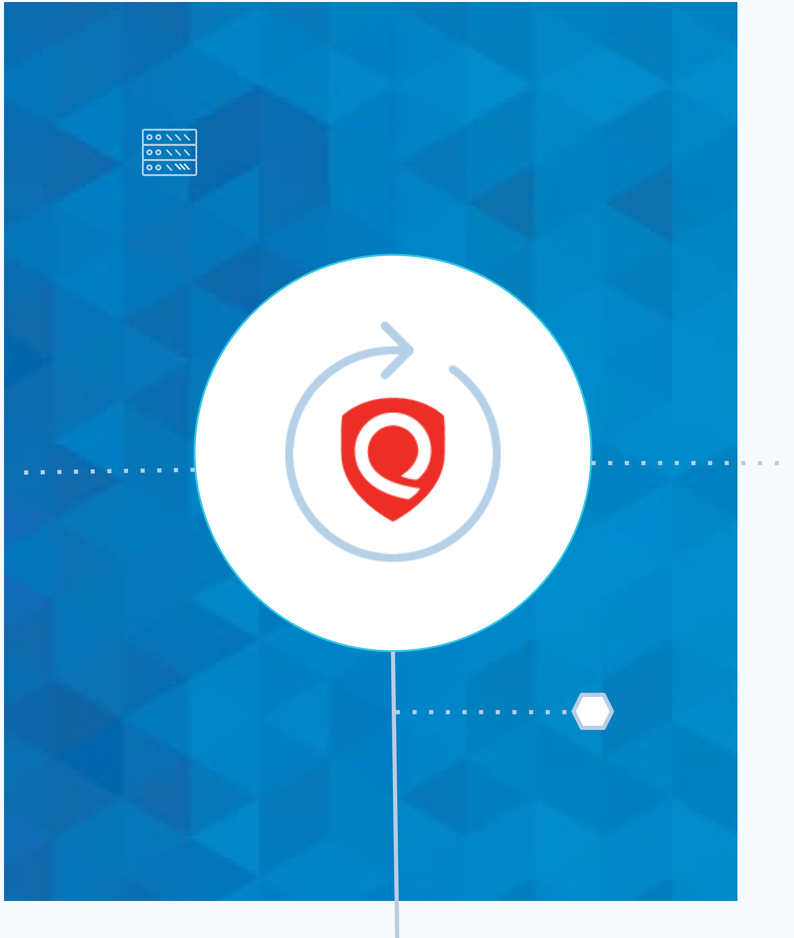
Qualys Platform Approach

19 solutions on single platform .. and counting – reduced agent fatigue

DevOps friendly capabilities

Solutions for CI/CD

Extending solutions into remediation & response

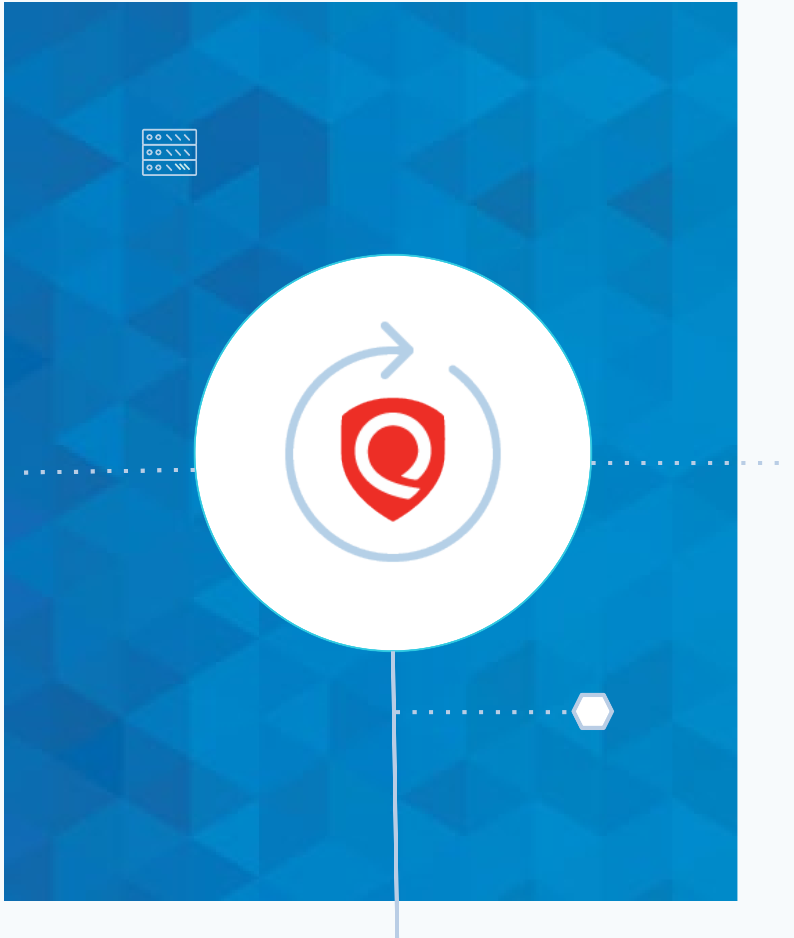


Qualys Platform Approach

Rapid expansion of R&D org

Building dedicated Data Lake & Data Science team

Key technology acquisitions & Investments



Acquisitions & Investments

Nevis	Passive Scanning & Secure Access Control
Netwatcher	Event Correlation Platform
1Mobility	Enterprise Mobility
Layered Insight	Built-in Runtime Container Security
42Crunch Investment	API Security
Adya	SaaS Security and Compliance
Frog 1	

Qualys Cloud Apps

ASSET MANAGEMENT

AI **Asset Inventory**
Maintain full, instant visibility of all your global IT assets

SYN **CMDB Sync**
Synchronize asset information from Qualys into ServiceNow CMDB

CI **Cloud Inventory**
Inventory of all your cloud assets across AWS, Azure, GCP and others

CRI **Certificate Inventory**
Inventory of TLS/SSL digital certificates on a global scale

IT SECURITY

VM **Vulnerability Management**
Continuously detect and protect against attacks, anytime, anywhere

TP **Threat Protection**
Pinpoint your most critical threats and prioritize patching

CM **Continuous Monitoring**
Alerts you in real time about network irregularities

IOC **Indication of Compromise**
Continuously monitor endpoints to detect suspicious activity

CS **Container Security**
Discover, track, and continuously protect containers

CRA **Certificate Assessment**
Assess all your digital certificates for TLS/SSL vulnerabilities

PM **Patch Management**
Select, manage, and deploy patches to remediate vulnerabilities

COMPLIANCE MONITORING

PC **Policy Compliance**
Assess security configurations of IT systems throughout your network

PCI **PCI Compliance**
Automate, simplify and attain PCI compliance quickly

FIM **File Integrity Monitoring**
Log and track file changes across global IT systems

SCA **Security Configuration Assessment**
Automate configuration assessment of global IT assets

CSA **Cloud Security Assessment**
Get full visibility and control across all public cloud instances

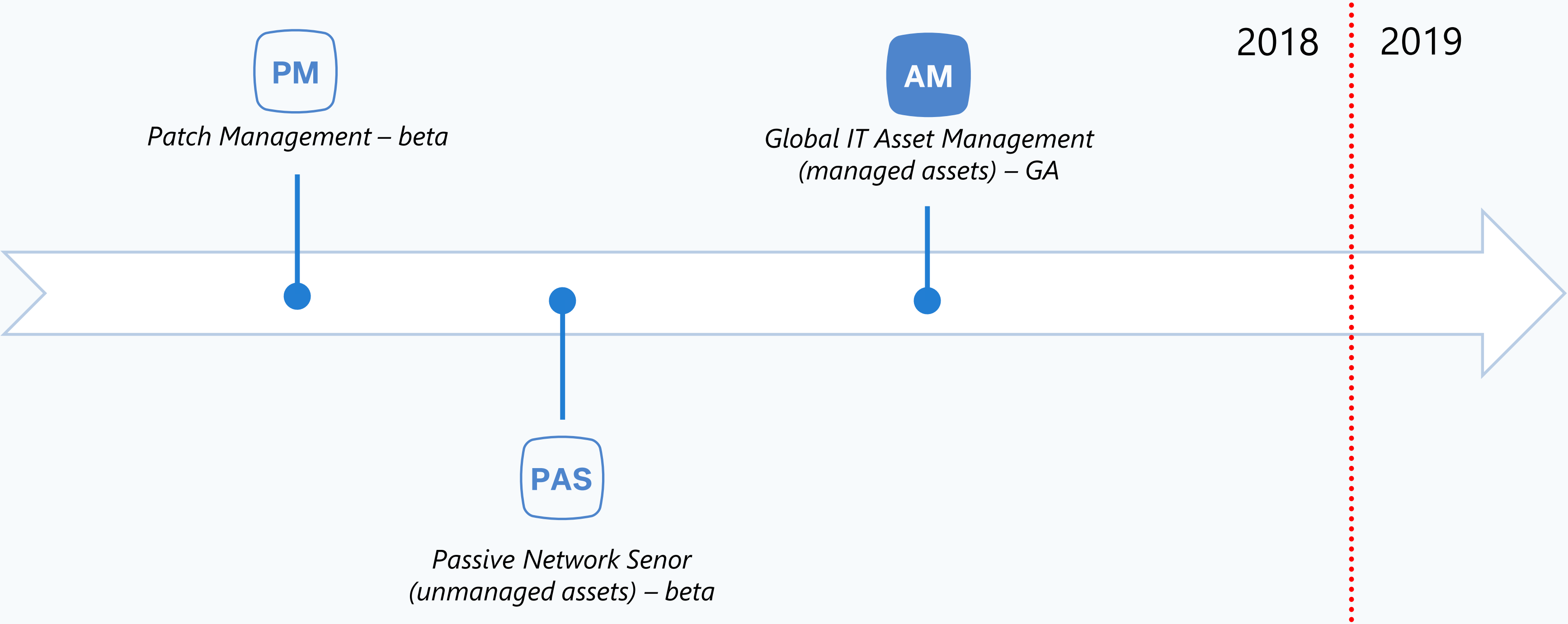
SAQ **Security Assessment Questionnaire**
Minimize the risk of doing business with vendors and other third parties

WEB APPLICATION SECURITY

WAS **Web Application Scanning**
Secure web applications with end-to-end protection

WAF **Web Application Firewall**
Block attacks and virtually patch web application vulnerabilities

Q4 2018 releases



Patch Management – beta

Global IT Asset Management (managed assets) – GA

Passive Network Senor (unmanaged assets) – beta

2019 – even more apps to come!

Patch Management – GA

Passive Sensor – GA

Secure Enterprise Mobility

Secure Access Control

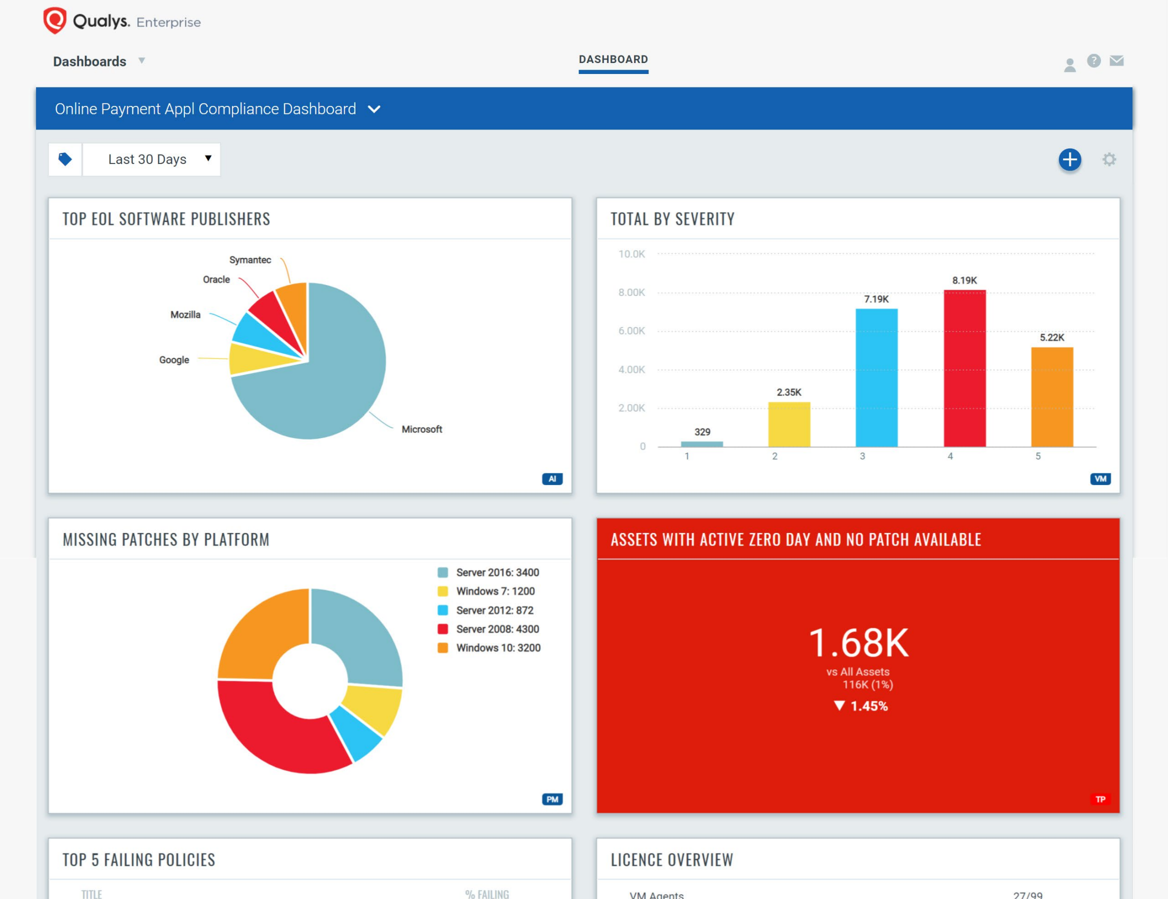
API Security

Software Composition Analysis

Breach and Attack Simulation

Security Data Lake & Correlation Platform

Unified Dashboards



DEMO

It’s the Platform!

(a real one)

Cloud Platform Environment

Security at scale on hybrid clouds

19+ products providing comprehensive suite of security solutions

12,000+ customers

7 shared cloud platforms across North America, Europe & Asia

70+ private clouds platforms deployed globally… on-prem, AWS, Azure, GCP

16+ PB storage and 16,000 cores

Cloud Platform Highlights

1+ trillion security events annually

3+ billion scans annually

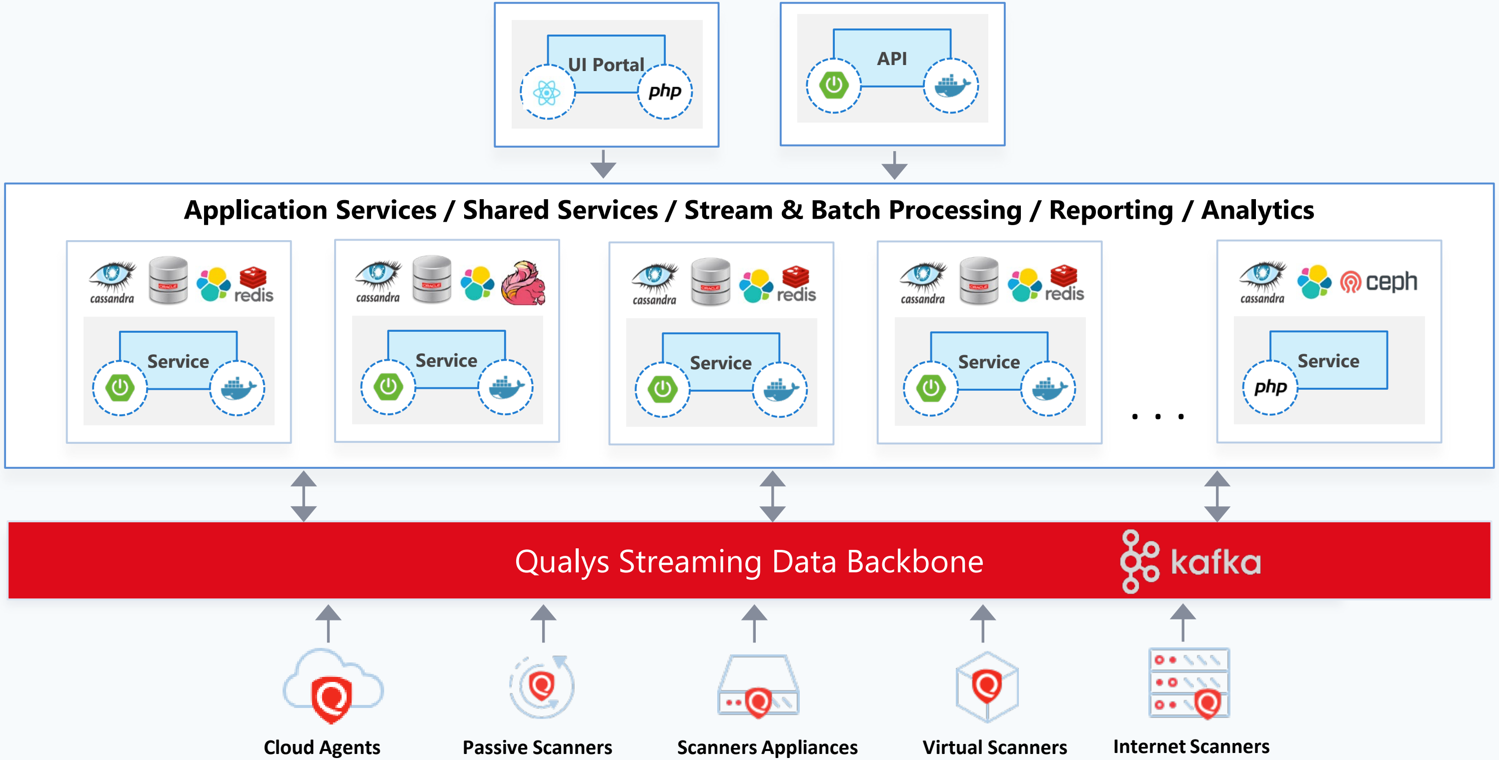
2.5+ billion messages daily across Kafka clusters

2+ Trillion data points indexed in our Elasticsearch clusters

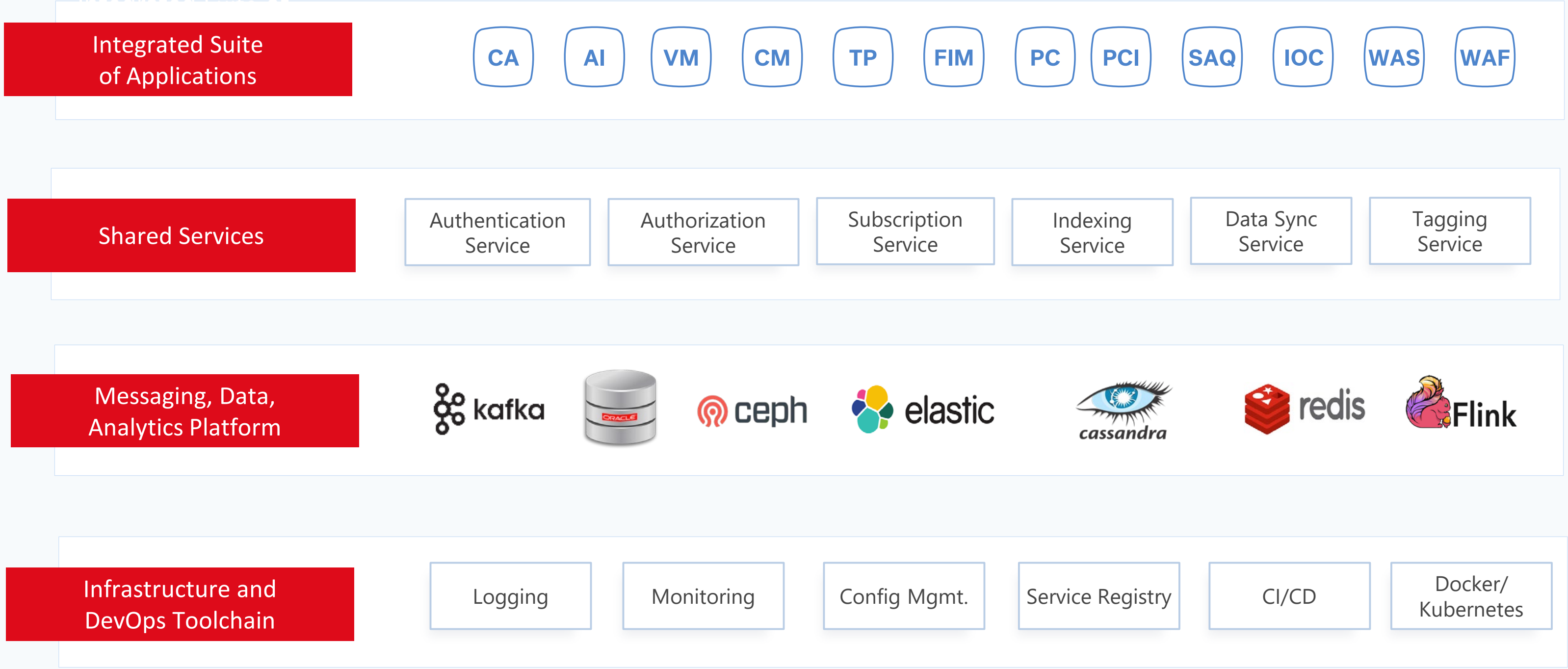
Unprecedented 2-second visibility

Qualys Cloud Platform

Sensors, Data Platform, Microservices, DevOps



Qualys Cloud Platform



Integrated Suite of Applications

CA AI VM CM TP FIM PC PCI SAQ IOC WAS WAF

Shared Services

Authentication Service

Authorization Service

Subscription Service

Indexing Service

Data Sync Service

Tagging Service

Messaging, Data, Analytics Platform

Infrastructure and DevOps Toolchain

Logging

Monitoring

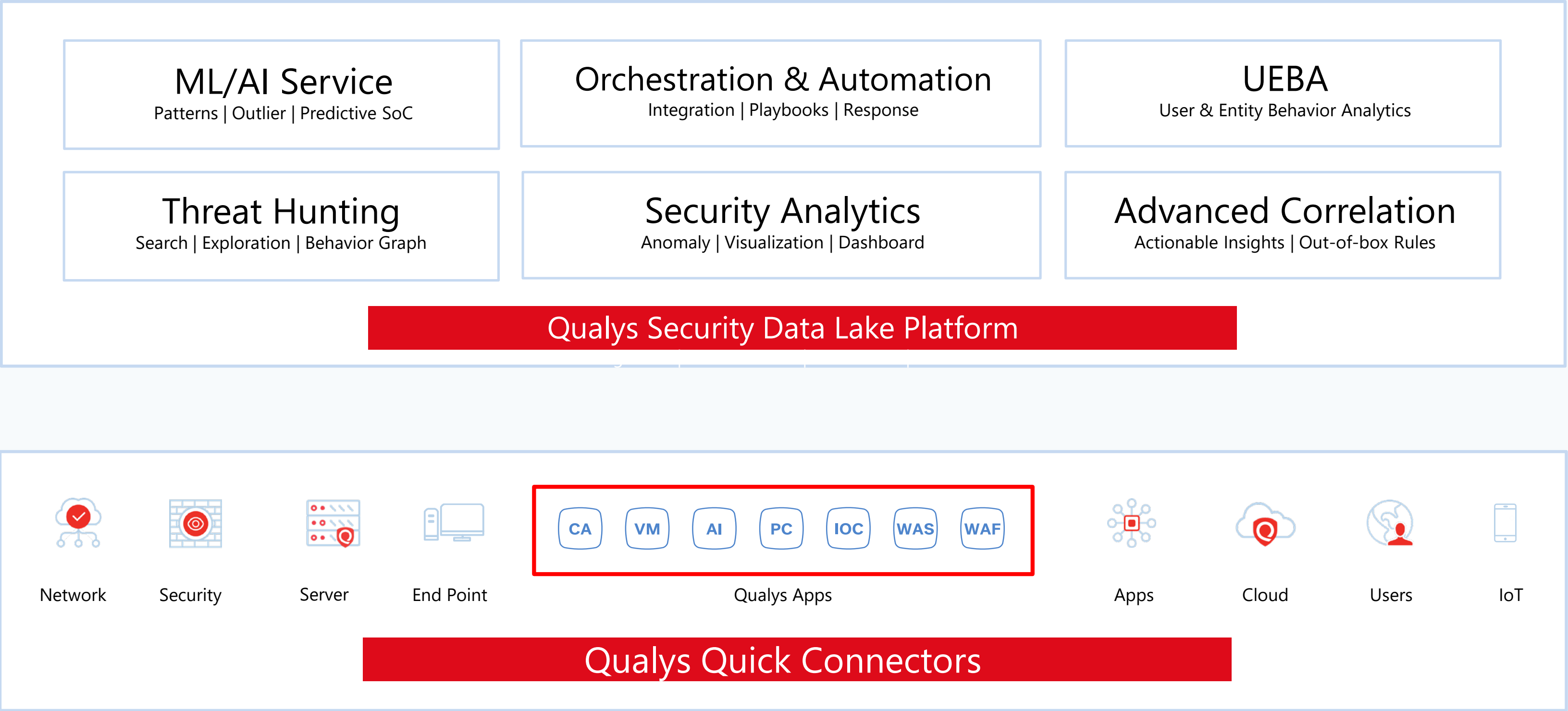
Config Mgmt.

Service Registry

CI/CD

Docker/ Kubernetes

Advanced Correlation & Analytics



ML/AI Service
Patterns | Outlier | Predictive SoC

Orchestration & Automation
Integration | Playbooks | Response

UEBA
User & Entity Behavior Analytics

Threat Hunting
Search | Exploration | Behavior Graph

Security Analytics
Anomaly | Visualization | Dashboard

Advanced Correlation
Actionable Insights | Out-of-box Rules

Qualys Security Data Lake Platform

Qualys Quick Connectors

Thank You

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